



## **Westmoreland Club | Wilkes-Barre, Pennsylvania**

### **General Manager**

#### About the Club

Since its inception in 1873, the Westmoreland Club has epitomized the gracious warmth and hospitality synonymous with Northeastern Pennsylvania, offering its members a haven they proudly consider a home away from home. Established as the Malt Club, a forum for discussing community endeavors, political matters, and business affairs, it assumed the name Westmoreland Club in 1899. In 1922, the Club acquired a splendid Georgian mansion from Dr. Levi Shoemaker, a landmark that continues to grace the landscape of Wilkes-Barre, Pennsylvania, serving as the Club's cherished domicile.

Throughout its history, the Westmoreland Club has evolved remarkably from its modest origins. Over the past century, the Club has continually expanded its dining and entertainment facilities, embracing tasteful modernizations to accommodate its growing membership. Its distinction as a Platinum Club of America and impressive ranking among City Clubs stand as a testament to its unwavering commitment to excellence in private club standards. The Club remains dedicated to enhancing its services and offerings, ensuring unparalleled experiences for its esteemed members and guests.

As Wilkes-Barre has transformed over time, the Westmoreland Club has become a premier destination for discerning individuals and visitors alike. Comprised of prominent business leaders, professionals, and families from the greater Wilkes-Barre area, the Club fosters a vibrant social milieu for its 675+ members. Situated near an array of cultural and educational institutions, including a 1,800-seat Performing Arts Center and two universities, the Club benefits from a rich tapestry of opportunities for enrichment and entertainment. Nestled amidst the picturesque landscapes of the Pocono and Endless Mountains, the Wyoming Valley, where Wilkes-Barre resides, offers a wealth of outdoor activities across all four seasons. Conveniently located just two hours from Philadelphia and New York City, the city serves as an idyllic retreat for urban dwellers seeking solace amid nature's splendors.

The Westmoreland Club operates year-round from Tuesday to Saturday for breakfast, lunch, and dinner and on Sundays from 10 am to 6 pm. Continuously improving while preserving its historical significance, the Club has recently completed major structural renovations, including renovating the Main Bar and creating an employee lounge. Ongoing projects include upgrading campus-wide electrical service and installing air conditioning in the Church. Future capital projects, funded through capital dues, are planned and with annual gross revenue at \$5.2 million, bolstered by \$1.7 million in dues and food & beverage sales contributing to \$2.5 million.

#### About the Position

The General Manager at Westmoreland Club oversees all operations to ensure excellence in line with the Board of Governors' direction and Club policies. This includes managing financial functions, contracts, facilities, and all personnel. S/he is accountable for meeting financial and performance goals outlined in the annual budget and aligning with the Club's strategic vision. Additionally, the General Manager coordinates management activities, assists in policy and program development with the Board, and consults on significant Club matters. S/he will lead daily operations and uphold product and service quality while prioritizing member and guest satisfaction. The selected candidate aims to preserve the familial club experience, foster teamwork, and continually enhance dining and social offerings.

Moreover, the General Manager ensures, alongside the management team, the smooth and efficient operation of the Club, ensuring members and their guests consistently receive premier service across all departments and Club activities. S/he will remain visible and accessible to members and guests and actively engage to enhance the experience. Additionally, the General Manager will proactively support the Membership Committee in recruiting new members to enrich the club community further.

Compensation: The Club will offer a competitive compensation plan and standard benefits.

#### About the Ideal Candidate

The ideal candidate for the General Manager position will have a bachelor's degree in business administration or hospitality management and desirable professional certifications. With over five years of progressive leadership experience in private club management or hotel/resort F&B and event management, s/he will possess strong financial acumen, particularly in food and beverage operations. S/he will have excelled in staff selection and development in their career and proven ability to craft exceptional dining experiences that furthered member engagement. In addition, the following General Manager will possess outstanding leadership qualities, including effective communication, teamwork, and motivation, while embodying warmth and genuine concern for the Club's best interests and fostering a welcoming atmosphere for members, families, and guests.

#### Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or want to recommend a candidate, please contact CTP Vice President Karen Alexander at 203.319.8228 or by email at [karen@denehyctp.com](mailto:karen@denehyctp.com).