



## **The Blind Brook Club – Purchase, New York General Manager**

### **About the Club**

Nestled in the picturesque village of Rye Brook, New York, Blind Brook Club is a beacon of refinement and camaraderie for those seeking an exceptional blend of leisure and social engagement. Founded in 1915 by the visionary William Hamlin Childs, this exclusive, member-owned golf haven is just 20 miles outside New York City in Westchester County.

With a storied legacy rooted in the tradition of the esteemed Old Elm Club in Chicago, Blind Brook Club has meticulously preserved its heritage while evolving into a modern oasis of luxury and hospitality. Welcoming nearly 300 discerning members, including prominent CEOs and executives from Fortune 500 companies, the club continues its legacy of family values and gracious entertainment.

At Blind Brook Club, members enjoy unparalleled amenities and experiences. They can immerse themselves in the challenge of the meticulously manicured par 71 championship golf course, designed by the renowned Seth Raynor, hosting approximately 6,000 rounds annually or indulge in culinary delights within the elegant 34,000 square foot clubhouse, boasting a range of dining outlets.

Blind Brook Club fosters a vibrant social scene, offering a calendar with events and activities for individuals and families alike. Whether members are teeing off on the greens, savoring a gourmet meal, or mingling in the esteemed McGillicuddy Room & Bar, Blind Brook Club exudes an atmosphere of warmth and exclusivity.

While the operating months span from mid-April through the last weekend in October, Blind Brook Club extends its hospitality throughout the year, hosting Thanksgiving events, holiday functions, and private parties during the winter months. The commitment to excellence is reflected in recent renovations, which have revitalized the clubhouse, outdoor terrace, locker rooms, and golf course, ensuring a contemporary yet timeless experience for generations to come. With annual gross revenue reaching \$8.2 million, fueled partly by \$3.2 million in dues, Blind Brook Club is a beacon of luxury and community, upheld by a dedicated team of 54 employees during the peak season.

### **About the Position**

The General Manager assumes full responsibility for overseeing all aspects of operations at The Blind Brook Club, ensuring alignment with the directives and policies established by the Board of Governors and adhering to the Club's By-laws, Rules, and Regulations. This pivotal role entails collaborating closely with the Controller to develop and refine the annual operating and capital budgets, subject to the Finance Committee and Board approval, while also overseeing day-to-day operations to achieve desired outcomes.

Working with the Board of Directors and Committees, who concentrate on policy formulation and programming, the General Manager is a critical liaison, providing valuable industry insights and professional guidance alongside the President. In this capacity, the General Manager assumes ultimate management accountability, with the Board and Committees interfacing with the management team primarily through the General Manager's oversight and leadership.

Compensation: The Club will offer a competitive compensation plan and standard benefits.

### **About the Ideal Candidate**

The ideal candidate for the position of General Manager possesses a wealth of experience managing esteemed private golf and country clubs, demonstrating a deep understanding of the intricacies of high-end hospitality. With a strong passion for food, wine, and service, he/she has successfully crafted exceptional dining experiences tailored to the discerning tastes of well-traveled and sophisticated memberships.

Their leadership capabilities shine through in their proven track record of selecting, developing, and motivating service-oriented staff and fostering a culture of excellence in member-focused environments. He/she excels in implementing comprehensive HR systems and exhibits a solid financial understanding, with a keen eye for budgeting, forecasting, and internal controls.

In addition to their professional prowess, the ideal candidate embodies exceptional leadership qualities and can identify and address skill gaps. He/she exhibits outstanding communication skills and is adept at engaging with sophisticated memberships and managing relationships with boards and committees.

With a profound appreciation for tradition coupled with forward-looking creativity, the ideal candidate possesses a mature and unpretentious executive presence. He/she excels in fostering member-focused service cultures and genuinely enjoys building club-appropriate relationships. Overall, the selected candidate will embody the values of this club and have a deep appreciation for the game of golf, making them the perfect fit to lead this esteemed institution into the future.

A college degree is preferred, ideally specializing in hospitality or related concentration.

### **Apply for This Position**

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or want to recommend a candidate, please contact CTP Senior Consultant Carolyn Kepcher at 203.319.8228 or by email at [carolyn@denehyctp.com](mailto:carolyn@denehyctp.com).

