



Fairmount Country Club | Chatham, New Jersey
Director of Finance

About the Club

Established in 1958, Fairmount Country Club is a community-driven private golf & country club in beautiful Chatham, New Jersey. Fairmount is a vibrant year-round club with a welcoming, friendly atmosphere, casual and upscale dining, active social, golf, racquets, and pool offerings in a resort-like setting. The members choose Fairmount for its unique combination of recreation and relaxation in a friendly environment that offers everything one seeks in a country club without stuffy pretense. It is a place that is an essential part of the fabric of the community, a place for families to enjoy sports and recreation and to meet friends new and old; a place to shed the day-to-day cares of the world and enjoy the warm companionship of fellow members.

Fairmount Country Club's crown jewel is an 18-hole Hal Purdy-designed golf course located on a 128-acre parcel of land. In addition to golf, the Club features four tennis courts, four platform/paddle courts, and a swimming pool. Golf and racquets pro shops offer members the latest equipment, fashionable attire, and accessories. In the summer months, the Club offers swim lessons and racquet clinics for junior and adult players of all levels, a competitive swim team, and various kids camps for children and teens.

The Club's beautiful 30,000-square-foot clubhouse features multiple dining options and rooms. Just outside on the outdoor patio beside the 18th hole, members enjoy leisurely dining along with firepits, rocking chairs, or an indoor option of the Mixed-Grill Room. A large ballroom also hosts large-scale member and private events throughout the year. The Club also boasts a second 20,000-square-foot "Timmons House" clubhouse, which generates a lot of activity during the summer and winter seasons.

Gross revenues exceed \$9.2 million, with annual dues at approximately \$5.4 million. There are 180 staff members at the height of the season and a total of 506 memberships. The Club is open year-round, with the clubhouse being closed for January. The Club is in the process of presenting an \$8-\$12 million Master Plan to members with an expected start date of Fall 2024.

About the Position

The Director of Finance will work as an integral member of the management team and Partner with the General Manager as s/he supervises the accounting and financial operations of the Club. S/he directly assists the Finance Committee and General Manager on all strategic matters relating to budget development and management, cost-benefit analysis, forecasting needs, and internal controls. The Director of Finance reports directly to the General Manager and controls and coordinates accounting, auditing, budgeting, taxes, people management, and related activities and records. S/he will evaluate and ultimately establish systems and procedures for all financial matters, evaluate technology across campus, streamline the HR functions, and create forward-thinking metrics to drive management decisions using KPIs, Benchmarking, and Analytic Scorecards. In addition, the next Director of Finance will be integrally involved in managing the financing related to a major Clubhouse renovation to commence in Fall 2024.

The Director of Finance will support all department heads and staff regarding accounting and financial controls and continuously look for process improvements and advancement in internal controls. The department currently has two Accounting Specialists the Director of Finance will manage and mentor.

The Director of Finance position offers a competitive salary and benefits package, reflecting the significance and responsibilities of the role.

About the Ideal Candidate

The ideal candidate will have at least seven years of accounting experience, preferably working at clubs or other hospitality organizations with a 501(3) non-profit designation. Experienced accounting professionals from diverse organizational backgrounds and Assistant Director of Finance s employed by larger private clubs will be considered.

He/she will have excellent/advanced knowledge of Microsoft Excel and prior use of financial and accounting software, including POS applications – ideally Jonas and other club software. The selected candidate will have a proven track record of excellent leadership, management, and verbal and written communication skills and a high degree of integrity, work ethic, and dedication. He/she must have strong analytic and technical skills and a positive attitude. Additionally, he/she will have experience managing the Human Resources function at a Club, Hospitality, and/or Non-Profit organization and be willing and able to help coach department heads with budgeting, forecasting, and course correcting as needed.

Bachelor's degree in Accounting/Finance with CHAE or CPA certification preferred. MBA is a plus.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please get in touch Mark Sell, CPA, at 203 319 8228 or by email at mark@denehyctp.com.