



## **Grey Oaks Country Club – Naples, Florida**

### **Director of Events**

#### **About the Club**

Nestled in the heart of Naples, Florida, Grey Oaks Country Club is a private country club community that spans two distinct residential communities - Grey Oaks and the Estuary. Known as the crown jewel of Southwest Florida, Naples is known for its miles of gorgeous beaches, world-class shopping and dining, fantastic nature and parks, and challenging golf courses.

The Grey Oaks campus features approximately 725 front homes, and the Estuary offers an additional 175, for a total of 900 homes throughout both properties. With that, nearly 90% of the residents inside the gates of the Grey Oaks Community have chosen to become members of the Club.

Established in 1993, Grey Oaks Country Club offers its members understated elegance and resort-style living, exclusive social opportunities, 54-holes of championship golf (three challenging courses), a resort-style pool, tennis, and pickleball bocce, and wellness for residents and non-residents alike. Grey Oaks is Naples' most treasured address: an enclave of private homes, exclusive amenities, personal wellness, casual and sophisticated dining, and natural beauty. The members of Grey Oaks Country Club embody its vision to be the ultimate country club for healthy, active living in Southwest Florida.

The Club's fabulous amenities begin with its social and recreational centerpiece, a 62,000-square-foot main clubhouse that offers an elegant setting for casual upscale dining, gracious hospitality, and unparalleled professional service. The newly constructed 30,000-square-foot Wellness Center is exceptional in the industry and an outstanding benefit for members. The Pool Café and Sports Center, which opened in February 2017, has quickly become the envy of Southwest Florida where members can enjoy fire pits and lounge seating while relaxing in elegant, poolside cabanas and an expansive 22,000 square-foot Pool Café that overlooks a stunning 6,700 square-foot resort-style pool.

Within the Estuary at Grey Oaks, all members can enjoy the added comfort and convenience of the 20,000-square-foot Estuary Clubhouse, which features expansive outdoor deck seating and well-appointed and efficient interior dining and bar service. This Estuary Clubhouse is near the Grey Oaks Clubhouse and includes a golf pro shop along with men's and ladies locker and card rooms and a fitness center. Throughout the three Clubhouses, members enjoy a diverse mix of upscale dining, themed dining for special events, and all-day casual dining.

Gross revenue exceeds \$39 million, with Food & Beverage accounts for \$7.4 million and annual dues revenue at \$20.6 million. There are approximately 150 member events/year between November and mid-April. The Club is closed to events from May through October. There are five dining outlets and four ballroom/events spaces.

#### **About the Position**

The Director of Events will manage the department consisting of a Manager of Events and an Event Coordinator. This active, creative, and innovative department creates, plans, organizes, and implements a broad and varied spectrum of Club and private events. This position is responsible for successfully planning and executing each facet of every event, from initial contact to follow-up evaluation.

The Director Events works closely with the Food & Beverage and Marketing departments to ensure each event exceeds Member expectations. As with all positions, the position will continually exemplify and promote the Grey Oaks Country Club team's core values, mission, and culture. This position must be on-site at the Club in Naples, Florida, and works in coordination with all Department Heads.

Grey Oaks will offer an attractive compensation, benefits program, 401k plan with a generous matching contribution, a great work environment, and the opportunity to work and learn from some of the best in the industry.

#### **About the Ideal Candidate**

The ideal candidate will have at least seven years of experience working in event planning and/or catering at high-end resorts, hotels, or upscale private clubs, with private club experience strongly preferred. He/she will have management experience both with direct reports and outside vendors and be aligned with the mission, vision, and values of Grey Oaks Country Club.

The next Director of Events will excel in fast-paced environments and can keep issues confidential. The chosen candidate must be outgoing, personable, and a team player with extreme attention to detail. He/she should have excellent communication and



presentation skills with solid project management skills. It is essential that he/she has excellent interpersonal, negotiation, and problem-solving skills and is tech-savvy and well-organized.

The selected candidate will be proficient in MS Office and standard industry software platforms. A Bachelor's Degree in Hospitality is strongly preferred.

**Apply for This Position**

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Carolyn Kepcher at [carolyn@denehyctp.com](mailto:carolyn@denehyctp.com).