



The Ocean Club of Florida – Ocean Ridge, Florida

General Manager

About the Club

Established in 1962, The Ocean Club of Florida is located between Palm Beach and Delray Beach, just south of the Boynton Beach Inlet, in Ocean Ridge -- a small residential town on one of the Gold Coast barrier islands. Situated on 3.3 beachfront acres, the Club offers stunning ocean views and warm breezes.

The Beach is a focal point of activity at the Club but for those looking for an alternative to the Ocean, there is an Olympic-sized, heated swimming pool and expansive pool deck to enjoy. Outdoor facilities also include 34 private Cabanas, which are utilized to the fullest during season and have a waitlist. Poolside dining is offered for both lunch and dinner service in addition to the interior dining spaces. The Club is renowned for excellence in cuisine and service, and members enjoy an active social and bridge calendar. The Pelican Shop is the Club's small but well-stocked retail operation offering club branded wears, home goods and sundries.

Across the road from the Main Clubhouse are the Tennis Courts and Fitness Center. Tennis operations consist of five Har-Tru Clay Courts as well as a full service Pro Shop. Wellness is the priority at the Fitness Center with organized exercise classes and massage services offered. The Club's boat dock offers 350 feet of dock slips for private boat storage.

The Club is operational year round. In addition to the Regular Membership category (presently 415) there are 115 Summer Members and 65 Tennis Members. The Club has strong Midwestern roots, but one of its most attractive features is the geographic diversity of the current membership. Many members are homeowners or rent within the seven cooperatives that surround the Club – forming a campus environment. These properties are managed by Ocean Ridge Management, a separate sister entity of the Club. Membership to The Ocean Club of Florida is by invitation only. Total gross revenues exceed \$4 million with food and beverage generating \$1.9 million in sales. There are 55 employees.

About the Position

Reporting to the Club President and 15-member Board of Governors, the General Manager manages all club operations and member programs consistent with the direction and policies established by the Board, as well as by the By-laws and House Rules of the Club. Working with the Board, the General Manager is expected to reinforce and enhance the Club's culture of first-class dining and events, seasonal family fun within the bounds of respectful behavior, legacy traditions, and memorable member experiences. The senior management team that reports to the General Manager includes: Executive Chef, Comptroller, Executive Assistant to the General Manager and Membership Director, Food & Beverage Manager, Membership Relations/Pelican Shop Manager, Facilities Director, Director of Tennis, and Pool & Beach Manager.

The General Manager is responsible for working with the Comptroller to build the budget and will expertly managing it. He/she will be charged with creating efficiencies within the operation where possible, enhancing revenues where opportunities exist, and minimizing losses on operations and events within seasons often impacted by challenging weather conditions. Opportunities also exist in the areas of technology, refining service and improving overall member satisfaction.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

About the Ideal Candidate

The Ocean Club seeks a General Manager with experience leading an operation of similar scale and culture. However, Assistant General Managers from well-regarded private clubs will be considered. The successful candidate will have an affable personality, be highly engaging with membership and staff and will look forward to being recognized as the front-facing leader of the entire operation. The General Manager needs to be passionate about delivering a superior member experience and will know how to work with and through the loyal and committed management team to achieve this consistently. Critical for the role are excellent communication skills and judgement, strong financial acumen to manage expenses while continuing to deliver an excellent experience, the ability to think strategically yet ensure smooth on-the-ground operations, and the understanding of short and long term maintenance needs of a multi-facility, waterfront operation. Also key is the ability to work effectively and positively with an active Board and Committee system.

A college degree and industry related professional certifications CCM, CCE or highly desired.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact CTP Senior Consultant, Alison Savona or Karen Alexander at 203.319.8228 or by email alison@denehyctp.com or karen@denehyctp.com.

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